



Tiny Home Community Development Conference

Heritage Room
1045 Lower Gold Camp Rd,
Colorado Springs, CO, 80905

Day 1 Ticket: \$295
**Day 2 Ticket: \$150* prerequisite **
Live Stream Ticket: \$197

05/12-13/2022

CONFERENCE DAY 1- THURSDAY

7:00-8:00

Breakfast & Networking

Continental breakfast, networking and opening remarks

8:00-9:00

Session 1: Developing the Plan

Defining the goals, vision, project plan, financial plan and timeline

9:00-10:15

Session 2: Building Blocks|Determine Viability

Key project research, assembling the right team members, market research, refining pro forma

10:30-12:15

Session 3: Building Blocks|Real Estate and Entitlements

Strategies for acquiring real estate, understanding government entitlements, permitting and conditions of approval

12:15-1:00

Lunch|Exhibits

1:00-2:15

Session 4: Analyzing the Numbers

Due diligence review. Title, environment, government regulations - includes land characteristics, utilities. Financial proforma review - includes budget/finance, fees & assessments, investors/finance entities/carrying costs, ROI expectations>> Go/No Go?

2:15-3:15

Session 5: Construction, Sales, Operations

Construction infrastructure, utilities, purchasing units, certificate of occupancy, operations+maintenance

3:30-5:00

Session 6: Best Practice Panel Discussion

Commercial, Non-profit, conversion micro developers share their journey

5:00-7:00

Cocktail+Networking|Exhibits



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Must Attend Day 1
**Day 2 Ticket: \$150*
No Live Streaming Available

05/13/2022

WORKSHOP DAY 2 - FRIDAY

7:30-8:00

Continental Breakfast

8:00-9:00

Session 7: Discussions + Homework Review

9:00-10:15

Session 8: Development of Your Business Plan

Elements of a quality business plan
The Executive Summary review
Rehearsing a compelling elevator speech

10:30-Noon

Session 9: Presentation of Business Plan to Investors

Presentations, group critique,
Investor feedback

Not Sure?

Why should I attend the
Workshop?

A unique opportunity for one-on-one
interaction with:

workshop presenters

exhibitors

potential investors, and

fellow participants

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